Xiaolu Zhou

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Education

Ph.D. Economics, Pennsylvania State University, 2017

M.A. Economics, Peking University, 2012

B.A. Economics&Mathematics, Shanghai University of Finance and Economics, 2010

Employment

Assistant Professor, School of Economics and Wang Yanan Institution for Studies in Economics, Xiamen University, 2017- present

Publications

Journal Articles

"Heterogenous Effects of Online Reputation for Local and National Retailers," (with Peter Newberry), *International Economic Review*, Vol. 60, No. 4, November 2019

"The Effects of Government Licensing on E-commerce: Evidence from Alibaba," (with Ginger Zhe Jin, Zhentong Lu, Chunxiao Li), *The Journal of Law and Economics*, Vol. 65, No. 1, February 2022, A Special Issue in Memory of Harold Demsetz

Working Papers

"Online Marketplaces' Contract Design: Evidence from Alibaba's Rebate Contracts"

"A Computational Method for Continuous-choice Dynamic Problems"

"Flagship Entry: Evidence from Alibaba," (with Ginger Zhe Jin, Zhentong Lu, Lu Fang)

"Upcoding under Diagnosis-based Price: Evidence from China," (with Yang Yue)

Conferences and Presentation

2022, Chinese Economists Society Annual Conference (discussant), International Industrial Organization Conference (coauthor presented)

2021, Asian Development Bank Seminar (discussant)

2020, College of Business at Renmin University (Beijing, China), Faculty of Economics and Management at East China Normal University (Shanghai, China), 3rd China Health Economics Forum at Fudan University (Online)

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2019, Mini Conference for Industrial Economics at SUFE (Shanghai, China), IESR at Jinan University (Guangzhou, China), College of Business at Shanghai University of Finance and Economics (Shanghai, China)

2018, International Workshop of Industrial Organization (Nanjing, China), Mini Conference for Industrial Economics at SUFE (Shanghai, China), International Industrial Organization Conference (Indianapolis, U.S.)

2017, Applied Micro Seminar, East China Normal University (Shanghai, China) International Industrial Organization Conference (Boston, MA, U.S.)

Teaching

Advanced Microeconomics I (graduate level), Fall 2017-2021, XMU Industrial Organization (undergraduate level), Spring 2018-2022, XMU

Grants

National Nature Science Foundation of China (grant 71803162), 2019-2021 Fundamental Research Funds for the Central Universities, 2017-2020 Startup Research Funding for Young Scholars, Xiamen University, 2017-2020

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